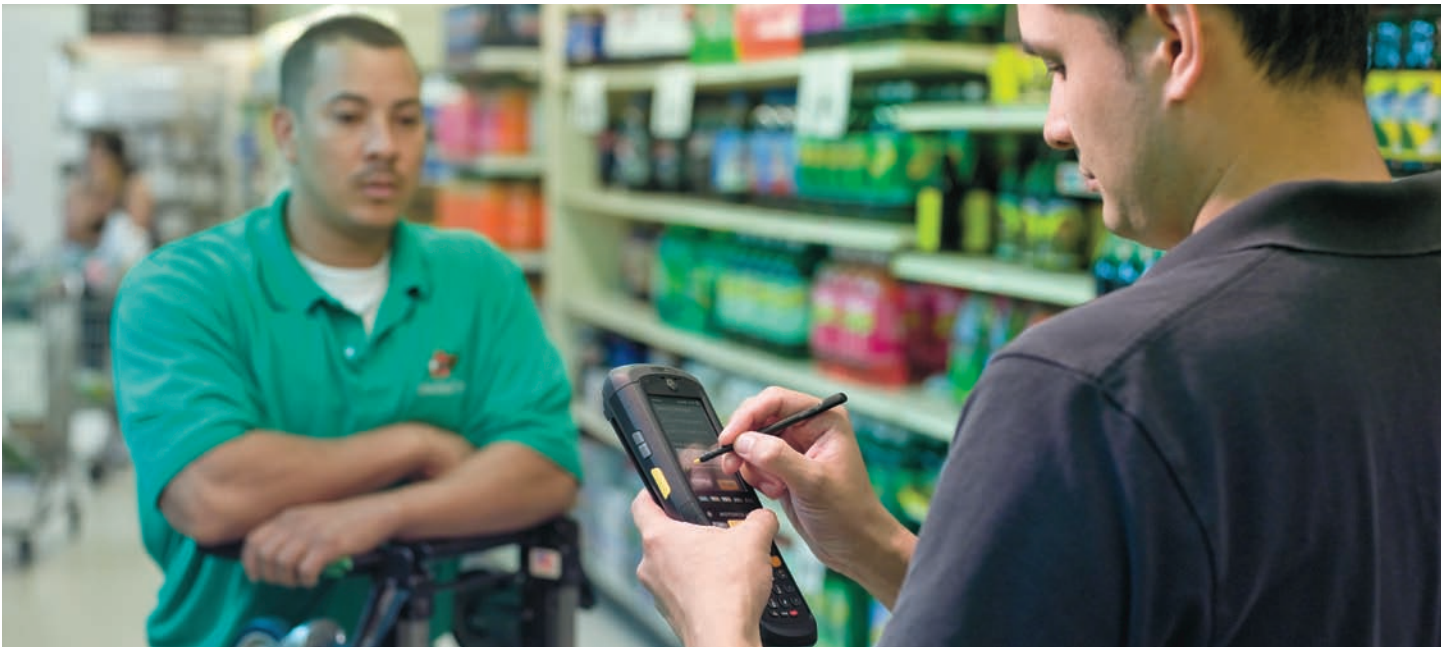




ACHIEVING PEAK EFFICIENCY TO BETTER SERVE YOUR CUSTOMERS WITH BEST-IN-CLASS MOBILE TECHNOLOGY

A TRUE MOBILE OFFICE FOR MAXIMUM ON-THE-JOB EFFICIENCY



THE CHALLENGE: THE LACK OF REAL-TIME CONNECTIVITY AND ITS IMPACT ON YOUR OPERATIONS

Direct Store Delivery (DSD) and Route Accounting operations are complex — regardless of the type of product your enterprise delivers. Whether these mobile workers are delivering baked goods, dairy products and soft drinks to local grocers and convenience stores, car parts to automotive dealerships or cement and other construction materials to a building site, your drivers need to wear many hats throughout the workday. At each customer site, workers handle the complete sales cycle — from the ordering process to the delivery of product, invoicing, merchandising and the general management of the customer relationship. How efficiently and effectively these workers perform this wide variety of tasks can have a substantial impact on the level of service your customers receive as well as the health of your DSD/route accounting operations — and your business.

If paper-based forms are utilized for data collection, your mobile workforce is forced to handwrite the large amount of information that must be captured throughout the day — a process that is not only time-consuming but also error-prone. In addition, the information your drivers collect must be touched a second time when it's entered into your computer system, either by the driver or administrative staff. This redundancy increases labor costs and slows the flow of information throughout your business, in turn impacting the speed of your business.

While companies with batch mode mobile computers have automated and improved the accuracy of data capture out in the field, these offline devices are a generation or two behind today's best-in-class 'always on' mobile computers, leaving you a few steps behind competitors that are leveraging the latest in real-time mobile computing.

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And if a cell phone is the tool of choice for keeping your workers connected, they are without on-the-job access to the most crucial information — the wealth of data that drives DSD and route accounting operations. While account managers and drivers may have a valuable voice connection to co-workers, supervisors and customers, they are unable to place orders, check stock, look up order status or scan items as they are removed for delivery to ensure all the right items are in the shipment.

Lack of real-time connectivity has a major impact on your business:

- **Reducing customer service and retention levels:** Your field workers are your primary touchpoint with your customers. The level of service they provide directly impacts customer satisfaction and retention as well as perception of your brand.
- **Reducing operational efficiency — and your cash flow:** Anything less than a real-time connection to your ERP, invoicing and other crucial business applications slows the movement of information, increasing cycle times for inventory management, order processing, delivery, invoicing and the order-to-cash cycle. Meeting government regulations for traceability of food items, tires and many other products may insert even more paperwork and time into your processes. In addition, the time spent writing down information and then entering information into the computer at the end of the day invites errors that can translate into the delivery of the wrong product and unnecessary repeated trips. Driver productivity is reduced — and along with it, the number of possible stops per day.
- **Reducing revenue:** Lack of real-time information can result in lost sales. Your workforce may miss out on the opportunity to cross-sell and up-sell without the latest information on promotions and new products at their fingertips. And lack of real-time order management could cause delays in product availability that leave retail shelves empty. And inside the retail store, lack of visibility into poor merchandising or non-compliance with a special promotion can also reduce the sell-through of products to consumers.
- **Increasing vehicle costs:** Your vehicle fleet represents one of your largest capital investments. If you can't track the location of your trucks in real time, route inefficiencies can rapidly translate into increased wear and tear, mileage and fuel costs as well as poor utilization of these high dollar assets.
- **Increasing employee costs:** Low productivity and manual processes translate into the need for a larger workforce — not only more drivers, but also more workers in other administrative areas of your business. For example, as drivers grapple with paper forms and the need to continually collect additional information for new government regulations such as product traceability, you may need more drivers to meet customer demand. Additional data entry clerks might be required to enter volumes of paper-based data into the computer. And compliance with internal quality requirements might require more workers to double check orders before they are loaded on the truck.

THE SOLUTION: ENABLE REAL-TIME PROCESSES WITH ADVANCED MOBILE COMPUTING

With our DSD and route accounting portfolio of mobile devices, you can give your mobile workforce all the tools they need to execute virtually any task, no matter where they are. With a Motorola mobile device in hand, your mobile workers will have the mobile voice and data capabilities needed to: strip non-essential tasks out of the workday; increase the speed of business; and deliver service levels that drive customer loyalty and retention up. In addition, our world-class partner channel offers a deep understanding of the best practices in DSD and route accounting, along with best-in-class applications certified to run on Motorola mobile computers and tablets. The net result? Your DSD/route accounting mobility solution is up and running in record time. Your drivers deliver better customer service. And you enjoy a healthier and more profitable business.

Our portfolio offers a wide range of features:

- Connections to the fastest available cellular networks in the world provide the desktop-like speed workers need to achieve maximum efficiency — and feel comfortable and confident with their new mobile device.

MAXIMIZE ON-THE-JOB EFFICIENCY WITH A TRUE MOBILE OFFICE



A Motorola mobile computer or tablet serves as a true mobile office that allows your drivers to act efficiently and provide the best possible customer service. Bar code scanning allows drivers to rapidly capture an accurate inventory of the product on the shelves, helping to automate the creation of an order. The order can be placed in real time, improving the ability to meet delivery dates, while providing better visibility into product demand. And since drivers can access a wealth of product information, including available inventory, pricing and any current promotions, they are best prepared to answer customer questions and upsell during the ordering process.



- A real-time connection to critical business applications eliminates paper — now workers can access the electronic forms they need to enter as well as view needed data, just as if they were in the office.
- Advanced bar code scanning functionality allows workers to easily, accurately and automatically capture information, regardless of the volume of scans required or if labels are damaged, dirty or poorly printed.
- Sophisticated camera technology allows the capture of high-resolution video as well as photos with embedded geostamps for automatic proof of location, with the ability to annotate, add comments and organize photos.
- Documents can be captured, complete with legible fine print, enabling electronic recordkeeping and further eliminating paper from your processes.
- Signature capture and payment card readers combine to enable secure real-time instant processing of payments.
- Best-in-class GPS technology enables a dependable connection to location-based applications in areas that are typically challenging — such as inside buildings, urban canyons or areas with dense foliage.
- Purpose-built from the inside out for voice as well as data, our mobile devices allow you to provide your workers with a single device for all their communication needs — without sacrificing voice quality or performance.

- A broad range of accessories allows you to customize our devices to best meet the needs of the business and your workers, from payment card readers to vehicle holders and chargers to a Dex cable that allows drivers to download and upload order information directly into the customer's business system, eliminating paper.

Our diverse portfolio allows you to select the right device for different jobs. If form factor is important, there are small and lightweight devices that allow your workers to put the mobile equivalent of all the tools on the desk in the office and more, right in their pockets. The right level of rugged design for your particular business environment is crucial, since the more rugged the device, the higher the cost. That's why our portfolio offers a range of rugged specifications that allow you to choose the construction, drop specifications and environmental sealing levels your workers need. And since DSD and route accounting applications typically require a great deal of data entry, you can select from a broad array of keypads and key sizes to give your workers the easiest and most intuitive data entry experience possible.

Designed for your workforce — and IT

Our devices are designed for your mobile workers, they are also built for IT. Motorola's Mobility Suite lets your IT department take control of all your mobile devices and peripherals from a single centralized location. For example, since the Motorola Mobility Services Platform (MSP) client is pre-loaded onto our mobile devices, they are ready to support mobility-wide management, the moment they arrive:

The right products in every order

When drivers can scan the bar codes on all items as they are removed from the truck, you can feel confident that your customers will receive exactly what they ordered, every time.



- **Completely automate staging.** Devices are ready for use, right out of the box, no hands-on by IT or user intervention required
- **Automatically update devices.** Set policies to keep devices updated with the latest firmware, settings and applications — including dynamic content such as user name and password
- **Provide all the tools IT needs to troubleshoot and resolve issues.** A holistic view allows IT to see a wealth of metrics related to the mobile device, peripherals such as a printer or payment card reader, and the network to which the device is connected.

Other tools in this management toolkit allow you to:

- **Take control of the feature set on your devices.** Standardize on one device by enabling different features and software applications for different workgroups, while protecting productivity. For example, block Internet access or only allow access to certain sites.
- **Secure devices, the data resident on the devices, the data in transit to and from your devices — and your network.** Device level security tools allow you to add a firewall, intrusion prevention, data encryption and enforced authentication as well as wipe data in the event of loss or theft.

SO MANY FEATURES... SO MANY APPLICATIONS

Real-time business transactions and advanced data capture deliver big benefits

Our broadband cellular connections support the fastest speeds possible over today's current networks, allowing you to expand the edge of your network to wherever your workforce is located. No need to collect paper or download electronic orders in the office in the morning — now, delivery orders can be sent directly to the Motorola mobile device. Need to know where your drivers are? With integrated best-in-class GPS, no problem. Now your dispatchers can dynamically modify routes on the fly to accommodate incoming urgent orders from customers throughout the workday. In addition, your workforce can check warehouse stock, submit an order, update an existing order, and create an accurate up-to-the-minute invoice and more, executing just about any transaction imaginable in real time — wherever they happen to be.

Processes are automated, increasing the end-to-end efficiency of your supply chain and the speed at which your business operates. Orders are processed instantly and delivered faster. Real-time visibility into orders and order status improves inventory management, virtually

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eliminating out of stocks, increasing inventory turns and reducing inventory capital and warehouse space requirements. Customer requests can be addressed instantly — including order status information or changes to an existing order. And perhaps most importantly, delivery drivers can collect an uneditable electronic signature for irrefutable proof of delivery and submit an electronic invoice before leaving the customer location — substantially decreasing the order-to-cash cycle, improving cash flow and profitability.

With Motorola's best-in-class high performance bar code scanning, your workers can count on the first-time, every time easy capture of any bar code, further improving transaction accuracy and employee productivity. And with Motorola's special decode software, the scratched, soiled or damaged labels in the field are no problem. A quick scan of items as they are loaded onto the truck in the morning ensures that the right products are onboard and deducts product from inventory in real time, improving inventory management. As items are removed from the truck, another scan ensures that the right items are being delivered to the right customer — before the shipment is left at the dock door. And on site, the ability to scan returns — for example, damaged products or products with an expired shelf life — ensures real-time accuracy for even the most complex invoices.

And since all transactions are recorded in real time, route reconciliation is instant and constant throughout the day — no paperwork to process or enter into the computer. The status of every order is available at the press of a few buttons, visible in seconds. Drivers and dispatch have the information they need to answer a customer question, and supervisors have the information they need to better manage operations.

Real-time voice and text-based communications improve business agility

Real-time voice, text messaging and email communications ensure that your drivers can reach and be reached by co-workers, dispatch, supervisors and customers, regardless of the fact that they are always on the move. Push-to-talk (PTT) walkie-talkie style

Reduce the order-to-cash cycle time.

With real-time invoicing, days and sometimes weeks are shaved off of the order-to-cash cycle time, improving financial agility as well as your profitability.

voice communications (carrier dependent) provides an instant connection between dispatch and one driver — or dispatch and all drivers. When the deskphone extension and feature set is extended to the Motorola mobile device, drivers enjoy a variety of benefits, from one phone number and one voicemail box to all the convenient features of the wired deskphone in the office — from 4-digit dialing to call forwarding. And since real-time alerts can be sent via a group voicemail, a PTT broadcast group call, a text message or an email, mobile workers can be instantly notified of a pricing update, a special offer created in response to newly received competitive intelligence, a low-inventory alert on a best-selling item, or even an individual alert to notify a driver to collect payment on an overdue invoice at the next delivery stop.

Video for marketing support, real-time training and human resources (HR) compliance

Motorola's DSD and route accounting portfolio offers the processing power, display quality and crystal clear voice required to support enterprise-class video applications, from real-time up-to-the-minute marketing support to product training and HR compliance — especially important for industries that are subject to government safety regulations.



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Real-time marketing support

Your managers typically publish and circulate paper-based sell sheets to communicate product messages and available promotional programs — for example, to educate workers on new products or announce the availability of a new display. It is up to workers to then create and present their own sales pitch in their own words, resulting in potential inconsistencies and inaccuracies in messaging. However, with Motorola's optional Mobility Services Platform (MSP), a powerful centralized management toolset for all your mobile devices and peripherals, dual-purpose product videos can be automatically downloaded to your mobile devices. Workers can watch the videos, get up to speed on new products and promotions, then show the videos to customers right on the screen of the mobile device, ensuring that the marketing messages you carefully crafted are communicated to your customers with 100 percent consistency and accuracy. In addition, you can require that drivers present the video to each customer, and enforce that work mandate by creating an application that allows you to see when, where and to whom videos were presented, maximizing the visibility and success of new products and promotional programs.

Real-time training and HR compliance

Route accounting operations with complex set-up and delivery requirements frequently require ongoing training. For example, a cement truck operator also acts as a chemical engineer, responsible for proper handling of the cement to ensure proper consistency (known as the slump number) upon delivery. In home healthcare, workers delivering hospital beds need to know how to set-up and demonstrate bed functions to clients. And if a patient requires the delivery of an oxygen tank, the delivery vehicle is a potential safety hazard — constant training is mandated to protect the safety of your drivers, other drivers on the road and the recipients of the tank.

Often, this training is instructor-led, conducted in an office location — an expensive method of training. Drivers must spend time in a classroom instead of on the road selling and delivering product. Plus there is the cost of the instructor, tracking attendance, updating employee records and completing compliance reports.



The same number of drivers — more stops per day.

When you eliminate paperwork with real-time data entry, drivers no longer need to write information on forms and enter that information into your computer systems when they return to the office. The time savings allows drivers to spend more time with your customers and fit more stops per day into the schedule.

You can overhaul the training process with a handheld mobile device. A comprehensive training application can be automatically downloaded to all appropriate mobile devices along with an icon on the desktop that indicates the date by which training must be completed. A double click of the icon can launch the program and require a scan of the employee badge to validate employee identity. The application can present a series of slides that provide information about the training program, and then play the video at the appropriate time. After viewing the video, workers can be presented with an electronic test, and upon completion, test scores can be automatically computed. Finally, an automatic and uneditable date and time stamp validates when the course was completed. Upon completion, the employee's training history can be automatically updated, the right information sent to the compliance database and an email notification automatically sent to supervisors and HR, enabling real-time tracking of training and training compliance status.

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Still image capture for rich business intelligence

A best-in-class camera provides the features and functionality required to support imaging applications that provide as much value as bar code scanning. Capture crisp close-up and panorama-style photographs, documents and signatures with a high-resolution autofocus digital color camera with user-controllable flash. Then transmit those images right to your business systems in real time with the fast wireless broadband connection.

Signature capture and more for proof of delivery

With signature capture, your workers can capture and transmit instant proof of delivery and compliance verification. Dynamic screen orientation eliminates the need for the customer to orient the device to sign — the screen will change orientation based on how the customer is holding the device. In addition, when no one is available to sign for a delivery, a geostamped photograph can provide proof of delivery. For example, the driver of a cement truck can take a photo of the cement pump in action, complete with an uneditable time and location stamp that proves when and where the material was delivered.

Document capture

While drivers can access and complete electronic forms, there may still be paper documents that must be collected from time to time. The high-resolution autofocus camera enables workers to capture a photograph of a document, complete with legible fine print. The result is complete electronic recordkeeping — no matter what type of documents your workers may be tasked with collecting and managing, there is no need to maintain paper, pay for administrative time to file the paperwork or purchase filing cabinets.

Better business intelligence

Staying on top of competitive promotions and validating retailer compliance with your own promotions is crucial to optimizing product sales.



One device serves as mobile computer — and mobile phone.

Giving your drivers a single device for voice and data simplifies their lives and reduces your costs. Out on the road, drivers have fewer devices to manage. And capital expenses are reduced, since there are fewer devices to purchase and manage.

And when it comes to capturing that intelligence, a picture is worth a thousand words.

Motorola's high resolution autofocus color camera allows drivers to easily capture a wealth of promotional and competitive intelligence at each stop and transmit that information to supervisors in real time. The result is the visibility required to increase business agility, allowing enterprises to respond nearly instantly to real-time business conditions — better protecting profitability.

For example, a supervisor of a very large, distributed DSD team can require each driver to take three photos to document the three most important concerns at every customer site — from a competitive display to a damaged display and documentation of compliance or non-compliance with a promotional program. A date and timestamp can be automatically appended to the record, while a comment

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field can allow drivers to enter the client name and an explanation of what the photograph is depicting — and why it is important. The photographs can then be transmitted in real time, appearing nearly instantly in the supervisor's dashboard.

The result is a real-time rolling view of the entire geographic commerce area for which the supervisor is responsible. The photographs provide intelligence that would otherwise be less-than timely or too costly to gather — an aggregate real-time view of rich business intelligence for each and every store — despite the fact that stores are spread out across hundreds or even thousands of miles. As a result, the supervisor has the data required to quickly and easily determine where to concentrate actions, and which actions will have the most impact on the business.

Proof of condition

An autofocus camera enables the capture of detailed close-up photos as well as an entire scene, allowing drivers to document proof of condition wherever required out on the route, including:

- Damaged, undamaged or defective materials
- Damage that might have occurred to the vehicle while unattended in a parking lot
- An accident scene, including a panorama-style shot of the entire site to support determination of responsibility, as well as close-up shots to document damage to each vehicle

Best-in-class GPS for powerful location-based business applications

While GPS can be permanently mounted in your vehicles, DSD and route accounting operations are better served by deploying GPS on a handheld device. Drivers can still access turn-by-turn directions and dispatch can still track vehicle location in real time — but the ability to utilize GPS outside the vehicle enables new applications that more fully leverage GPS functionality.

Dynamic routing

Leading edge GPS technology works in more areas, including urban canyons and deep inside buildings, providing the near-constant GPS connectivity required to ensure maximum efficiency for each and every route throughout the business day. Now, dispatch can monitor the real time location of the entire workforce. When workers scan inventory as it is loaded on and off of the truck, dispatch can also see the inventory available in each and every truck. If an urgent order is received from one of the company's largest customers, dispatch can quickly identify and re-direct the nearest truck with the right inventory to make the additional stop. In addition, if a refrigerated truck breaks down, the closest truck with available cargo space can be identified and directed to the scene. The load can be quickly transferred to another truck, eliminating a disruption in the delivery schedule — and preventing the high cost of dissatisfied customers and the loss of the load.

Real-time navigation

Regardless of whether your routes are static or dynamic, or whether your drivers are new or seasoned, real-time turn-by turn directions provide the shortest route to the next stop, keeping drivers on time despite traffic jams and road closures.

Breadcrumbs

Dispatchers can view a map of planned versus actual routes, making it easy to spot and address any exceptions — for example, drivers who may be deviating regularly from planned routes. The result is more granular management of your field workforce — and better control over delivery times, mileage and fuel costs.

Geofencing

Geofencing builds on breadcrumbing, sending instant alerts to all appropriate parties when a driver deviates from a planned route. For example, if an armored car driver takes a wrong turn or remains in a location longer than expected and does not respond to a phone call from a supervisor, the driver could be in danger, allowing the instant dispatch of emergency personnel. In addition, dispatch can keep a watchful eye on driver location, providing a deterrent to drivers who might

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otherwise deviate from the route to run a personal errand, protecting the productivity of your workforce, vehicle utilization and the timeliness of your deliveries.

Geocoding of assets

DSD drivers frequently deliver goods to grocers and convenience stores in working containers that remain with products. In large DSD operations, this inventory of field-based assets can easily be worth millions of dollars — a substantial investment. To date, tracking these assets has been nearly impossible, a very costly labor-intensive task.

Our DSD/route accounting mobile computing portfolio provides all the features required to track each and every single container-style asset out in the field. As drivers deliver product, in addition to scanning the product in the container, drivers can also scan the bar code on the container. GPS can automatically append the latitude and the longitude to the bar code, effectively geostamping the bar code. With the help of a database that associates your customers with their geographic coordinates, a detailed asset report that lists every one of your customers and all the containers resident in each specific store can be created automatically. As a result, just seconds of effort per customer visit can provide the information required for proper tax reporting of assets and better asset management, improving asset utilization while reducing loss, theft, safety stocking levels and capital requirements.

MOBILITY DELIVERS A WEALTH OF BENEFITS — AND A SUPERIOR ROI

With the right Motorola mobile device in hand, your DSD and route accounting mobile workforce can act on the spot, driving costs down and service levels and business agility up:

Improve customer service

- Drivers have more time to spend with customers since paperwork and other manual procedures are eliminated.
- Customers receive the right orders at the right time, every time, through more accurate data that eliminates errors.



Better in-store intelligence for better in-store presence

Drivers can take and transmit photos and videos of displays and more at any customer location, providing the business intelligence your supervisors need to better manage your presence and your image in your customers' stores. The real-time information allows supervisors to swiftly identify and take whatever actions are required to keep your products out on the shelf and available for purchase.

- Drivers arrive on time, every time, through real-time visibility into the location of every driver, enabling better management of the field workforce.
- Drivers have the improved knowledge required to best serve your customers, and are as knowledgeable as possible on product lines and promotional programs through the instant delivery of electronic documents and training programs.
- Ongoing video training programs for drivers involved in the delivery of hazardous or complex products improves safety for drivers and customers.

Reduce capital expenditures

- Combining the functionality of multiple devices — a cell phone, a mobile computer, a camera, a bar code scanner and GPS — into a single device substantially reduces the number of devices you need to purchase.
- Motorola's devices are built for the demands of life on the road, with rugged specifications that expand device lifecycle and eliminate the more frequent replacement required for consumer style devices.

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- GPS enables better tracking of the containers in use in your delivery operations, reducing safety stocking levels as well as theft and loss.

Reduce operational expenses

- Single multi-function devices translate into fewer devices for employees and IT to manage.
- GPS improves route efficiency, reducing vehicle fleet costs — mileage, wear and tear, maintenance costs and fuel costs are reduced while utilization of these high dollar investments is increased.
- Increased productivity for your field workforce allows the same number of workers to handle more stops per day, helping control staffing costs.
- Motorola's RhoMobile Suite helps reduce application deployment time and cost by enabling the creation of operating system-agnostic applications that can run on any device in our DSD portfolio. Regardless of how many operating systems you need to support, you have but one application to write and maintain. RhoMobile Suite offers one more substantial benefit — it enables you to create an easy-to-use and highly intuitive consumer-style look and feel for your enterprise applications. In addition, since our mobile devices are built on a common technology platform, existing applications can often be ported easily, reducing deployment time and cost.

- Compatibility with Motorola's Mobility Services Platform (MSP) provides the comprehensive centralized management capabilities required to enable IT to stage, provision, monitor and troubleshoot all your mobile computers and their peripherals — regardless of where in the world they are located. One of the largest costs associated with any mobility deployment is minimized — the day-to-day management of the mobile devices.
- Repair costs are contained and reduced with Motorola's Service from the Start with Comprehensive Coverage support program. This exceptional service is truly comprehensive, providing technical software support as well as end-to-end protection for your device. Normal wear and tear, internal and external components damaged through accidental breakage and select accessories that ship together with the Motorola mobile computer are all covered — at no additional charge.

Improve cash flow

- Invoices and payments can be processed in real time, slashing days and sometimes weeks off of the order-to-cash cycle time, improving financial agility, the strength of the business and profitability.

Want to provide your customers with better service and improve the efficiency of your DSD/route accounting operations? To find out how, visit www.motorolasolutions.com/dsdrouteaccounting or access our global contact directory at www.motorolasolutions.com/contactus

THE MOTOROLA DSD/ROUTE ACCOUNTING MOBILE COMPUTING PORTFOLIO

Whether your workers spend their day delivering beverages to convenience stores or cement to construction sites, provide complete service or are dedicated account managers and delivery drivers, or enter a little or a lot of data throughout the business day, there is a Motorola mobile computer that is just right for the job — and your budget.



MC67



MC75A



MC9500-K



MC65



ET1



For more information on how you can put the power of mobile computing to work in your DSD and route accounting operations, please visit www.motorolasolutions.com/dsdrouteaccounting

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ABOUT MOTOROLA SOLUTIONS **END-TO-END MOBILITY SOLUTIONS FOR** **DEPLOYMENT SIMPLICITY AND SUCCESS**

Every day, organizations of all sizes all over the world count on our Enterprise Mobility Solutions to maximize personnel effectiveness, improve services, and increase revenue potential. When you choose Motorola for your mobility solution, you get the peace of mind that comes with choosing an industry leader as your technology partner. We offer the proven expertise and technology you need to achieve maximum value and a fast return on investment — as well as first hand experience in virtually every size organization in nearly every major industry. And our end-to-end solutions offer the simplicity of a single accountable source — regardless of the number of vendors involved.

Our comprehensive product offering includes: rugged and enterprise class mobile computers with extensive advanced data capture and wireless communications options; rugged two-way radios for always on voice communications; private wide area and local area wireless and outside the four walls — and to network multiple locations; comprehensive RFID infrastructure, including fixed, mobile and handheld RFID readers; a partner channel delivering best-in class applications; software solutions that enable centralized and remote management of every aspect of your mobility solution; and a complete range of pre-and post-deployment services to help get and keep your mobility solution up and running at peak performance every day of the year.

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